

Give every client a command centre — under your brand.

Ship a branded insurance portal to each corporate client — on your domain, with your logo and colours — and service the whole book from one back-office. A second go-to-market for your firm.

THE BROKER'S PROBLEM

Your clients want visibility. Your competitors are a phone call away.

Corporate clients increasingly ask their broker for one view of what is insured, what is not, and what is about to lapse. Servicing renewals, endorsements and claims across a growing book by email and spreadsheet does not scale — and it hands a competitor an opening at every renewal.

THE OPPORTUNITY

A branded client portal to differentiate, retain and grow.

Differentiate

Offer what no rate can match: your clients' own insurance command centre, carrying your name.

Retain

When a client's registers, policies and claims live in your portal, the relationship is structural — not one renewal away.

Grow

Coverage gaps surface automatically across every client — each one a placement conversation you did not have to hunt for.

WHAT YOUR CLIENTS SEE

The full platform — with your name on it.

Their risk register

Business units, locations, assets and people with dependants — PII encrypted at rest; Excel and ERP import.

Every policy & the gaps

All classes of business in one place, with the coverage-gap report driven by cover rules.

Renewals & claims

The renewals pipeline with follow-ups; claims for assets and people with full status history.

Specialist lines & portal

Marine declarations, travel, floats — and an employee self-service portal for group health and travel, under your brand.

WHAT YOU GET

Your brand on every screen. One back-office for the book.

Branded per client

Each client runs as its own isolated tenant with your logo and brand colours — on your subdomain or your own custom domain.

Serviced from one place

You onboard clients, import their data and run renewals, endorsements and claims from your SAIBA back-office.

Enterprise options

A dedicated database or an on-premise deployment for large clients with data-residency needs.

HOW IT WORKS

White-label in four steps.

1 Onboard

Each client is set up as its own isolated tenant under your partner account.

2 Brand

Your logo, colours and domain are applied — the client sees your portal, not ours.

3 Load

Registers and policies are imported from Excel or the client's ERP; gaps appear immediately.

4 Service

You run renewals, endorsements and claims from one place — with a full audit trail.

LINES OF BUSINESS

Every line your clients carry.

Property and fire · marine open covers with shipment declarations · motor fleet · public and product liability · D&O · group medical (GMC) · group personal accident (GPA) · group term life (GTL) · workmen's compensation · engineering / CAR · cyber · business travel.

SECURITY

Security your clients' boards will sign off.

Field-level encryption at rest and in transit, role-based access, strict tenant isolation and data residency by region — on your infrastructure or SAIBA Cloud.

ISO 27001

ISO 27701

OWASP Top 10

SOC 2 Ready

Certified by TÜV-SÜD South Asia Limited.

THE PARTNER MODEL

You bring the book. We bring the platform.

You bring the book and the client relationships; we bring the platform under your brand, with onboarding support, import help and training alongside your team. Commercials are agreed on a partnership call.

GETTING STARTED

From first call to a branded book in three moves.

1 Partnership call

We map your book, brand and domain, and agree the commercials.

2 Pilot

Two or three clients go live under your brand with their data imported.

3 Roll out

The rest of the book follows, with our onboarding and training alongside.

Let's talk partnership.

Request a partnership call at saibaglobal.net/enquiry · +91 73411 00734 · simson@simsononline.com